



DEFENSE
TECHNOLOGY
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GROUP INDUSTRIAL AURORA

STRATEGIC DEFENSE INDUSTRIAL PLATFORM

NATO-ALIGNED MANUFACTURING, EXPORT & EXECUTION ECOSYSTEM



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**MOST DEFENSE COMPANIES OWN
MANUFACTURING ASSETS.**

Rather than operating as a standalone factory, **GIA Defense** functions as a defense manufacturing integrator and execution platform, connecting certified production, compliance, testing, export and delivery into a unified operational framework.

The value is not generated solely through infrastructure ownership, but through execution capability, institutional access and scalable delivery capacity.

18+ INDUSTRIAL PARTNERS

6 VALUE CHAIN LINKS

NATO PROCUREMENT ELIGIBILITY

MULTI-PROGRAM EXECUTION CAPABILITY

A DIFFERENT TYPE OF DEFENSE PLATFORM

GIA DEFENSE COORDINATES AN INDUSTRIAL ECOSYSTEM.



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EUROPE'S DEFENSE SUPPLY GAP

The European defense market is undergoing a structural transformation driven by NATO rearmament, increasing ammunition demand and the rapid expansion of drone warfare.

Key challenges include:

- Insufficient certified production capacity
- Long licensing and qualification cycles
- Fragmented supply chains
- Limited NATO-compliant suppliers
- Growing demand for artillery and drone payload systems

THE CHALLENGE IS NO LONGER DEMAND.

THE CHALLENGE IS CERTIFIED EXECUTION CAPACITY.

WHY ROMANIA



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NATO FRONTIER POSITION

Direct strategic relevance within Eastern Europe's security architecture and priority access to NATO and EU defense initiatives.

INDUSTRIAL CAPABILITY

Established defense manufacturing heritage, skilled technical workforce and competitive operating costs.

STRATEGIC MARKET ACCESS

A unique position connecting NATO-standard systems, legacy calibers and export corridors across Eastern Europe and the Middle East.



ROMANIA IS EMERGING AS ONE OF THE MOST STRATEGICALLY POSITIONED DEFENSE MANUFACTURING ENVIRONMENTS IN EUROPE.

WHY GIA DEFENSE

RARE ACCESS

Military licenses, export authorizations and NSN codifications represent years of institutional engagement and create significant barriers to entry.

SCALABLE PRODUCTION

The distributed manufacturing architecture enables rapid production growth without major infrastructure investment.

STRATEGIC POSITIONING

Operating at the intersection of NATO demand, industrial capability and export readiness.

THESE ADVANTAGES ARE DIFFICULT TO REPLICATE AND POSITION GIA DEFENSE AS A DIFFERENTIATED DEFENSE PLATFORM.



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FLEXIBLE CAPITAL STRUCTURES

Participation opportunities can be structured at program, project or SPV level, aligning capital with execution and delivery cycles.

INTEGRATED DEFENSE EXECUTION ECOSYSTEM



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R&D

Military Research & Applied Development

MANUFACTURING

Precision Industrial Production

ASSEMBLY

Product Finalization & Integration

TESTING

Ballistic Qualification

ONE CONTRACT COUNTERPARTY. ONE EXECUTION PLATFORM. FULL DELIVERY RESPONSIBILITY.

INDUSTRIAL MANUFACTURING NETWORK

18+ INDUSTRIAL PARTNERS

454

CNC MACHINES

END-TO-END MANUFACTURING INFRASTRUCTURE

- HEAVY FORGING & PRESS OPERATIONS
- PRECISION CNC MACHINING
- ALUMINUM CASTING
- SURFACE TREATMENT & INDUSTRIAL PAINTING
- LOADING & ASSEMBLY OPERATIONS
- PACKAGING & EXPORT LOGISTICS
- FULL QA LABORATORY CAPABILITY



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FROM RAW MATERIAL PROCESSING TO EXPORT-READY DELIVERY.



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INDUSTRIAL ECOSYSTEM

CAPABILITIES INCLUDE:

- Multi-axis CNC machining
- Heavy press and forge operations
- Metallurgy and casting
- Robotics and automation
- Laser and waterjet cutting
- Assembly and integration
- Ballistic testing infrastructure

THE PLATFORM INTEGRATES MORE THAN 18 INDUSTRIAL PARTNERS WITH COMPLEMENTARY CAPABILITIES ACROSS THE DEFENSE VALUE CHAIN.



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Operated by GIA Defense

- Industrial coordination
- Certification & compliance
- Export infrastructure
- Institutional relationships
- Manufacturing ecosystem management

Program / SPV Layer

Structured participation opportunities

- Project-specific industrialization
- Production-linked revenue flows
- Trade finance structures
- Program-level participation

THE PLATFORM MODEL

INDUSTRIAL PLATFORM LAYER

THIS MODEL POSITIONS CAPITAL CLOSER TO PRODUCTION CYCLES AND COMMERCIAL EXECUTION RATHER THAN LONG-TERM INDUSTRIAL ASSET OWNERSHIP.

Artillery Ammunition

60 mm • 73 mm • 81 mm • 120 mm Mortars
122 mm D-30
152 mm D-20
155 mm NATO Standard

Drone Payload Systems

FPV Drone Payloads
Medium-Attack Systems
Rapid Industrialization
Custom Configurations

Precision Manufacturing

Military-Grade CNC Components
Fuze Assemblies
Metallurgy & Casting
QA-Integrated Production



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STRATEGIC CAPABILITIES

**SUPPORTING BOTH LEGACY AND NATO-
STANDARD DEFENSE REQUIREMENTS.**

ILLUSTRATIVE PRODUCTION CAPACITY

Product Category Annual Capacity.

Mortar Ammunition (60–120 mm)	120,000 units
122 mm Rocket GRAD.....	24,000 units
122 mm Artillery.....	60,000 units
152 mm Artillery.....	60,000 units
155 mm NATO.....	30,000 units
Drone Payload Systems.....	<u>1,000,000</u> units
Artillery Casings & Components.....	60,000 units

**PRODUCTION CAPACITY REMAINS SCALABLE AND SUBJECT TO PROGRAM
STRUCTURE, CUSTOMER REQUIREMENTS AND EXPORT AUTHORIZATIONS.**



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Military Production Licenses

Authorized manufacturing framework for defense products.

Export Authorization

Active ANCEX accreditation supporting international transactions.

NATO Codification

NSN-coded products eligible for NATO procurement channels.

Quality Standards

AQAP and STANAG aligned production environment.

CREDENTIALS & COMPLIANCE

FOR PARTNERS AND INVESTORS, THESE CREDENTIALS SIGNIFICANTLY REDUCE MARKET ENTRY BARRIERS AND EXECUTION RISK.

Licensed Defense Ecosystem

Difficult to replicate in short timeframes.

NSN-Coded Product Portfolio

Direct NATO procurement eligibility.

Distributed Manufacturing Architecture

Flexible scaling without infrastructure concentration risk.

Institutional & Export Navigation

Built through years of engagement and delivery experience.

Precision Manufacturing Access

Military-grade production capability.

Commercial Flexibility

Supports industrial, commercial and financial partnership structures simultaneously.



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COMPETITIVE ADVANTAGES



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PARTNERSHIP MODELS

Industrial Partners

- Contract Manufacturing
- Licensed Production Programs
- Technology Integration
- Co-Industrialization

Commercial Partners

- Export Coordination
- Market Access Partnerships
- Regional Supply Agreements
- Commercial Joint Ventures

Financial Partners

- SPV Participation
- Trade Finance
- Industrialization Financing
- Production-Linked Returns

MULTIPLE COOPERATION FRAMEWORKS DESIGNED TO ALIGN INTERESTS AND ACCELERATE EXECUTION.



Marius Medeleanu
Managing Partner & General Manager

COMBINING DEFENSE INDUSTRY LEADERSHIP, DIPLOMATIC EXPERIENCE, GOVERNMENTAL EXPERTISE AND INTERNATIONAL COMMERCIAL STRUCTURING.

Former roles include:

- **Romanian Ministry of Economy**
- **Ministry of Foreign Affairs**
- **Romanian Embassy in Jordan**
- **Defense Industry Coordination & Development**



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**A RARE COMBINATION OF INSTITUTIONAL ACCESS, INTERNATIONAL RELATIONS
EXPERTISE AND DEFENSE-SECTOR EXECUTION CAPABILITY.**

WHY NOW

The market window is open now.

- NATO rearmament programs are active and funded
- Ammunition shortages remain structural
- Drone warfare is reshaping procurement priorities
- Certified suppliers remain limited
- EU funding programs are being deployed

EXISTING LICENSES, CODIFICATIONS AND INSTITUTIONAL RELATIONSHIPS CANNOT BE REPLICATED QUICKLY.

POSITIONING TODAY DETERMINES PARTICIPATION IN TOMORROW'S DEFENSE SUPPLY CHAINS.





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OUR ECOSYSTEM

A network of industrial, manufacturing and institutional partners supporting the platform.

The ecosystem combines manufacturing expertise, certification pathways, export capability and governmental relationships into a unified execution framework.

Built to support multiple programs simultaneously while maintaining compliance, scalability and delivery performance.



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NEXT STEPS

01 — NDA Execution

Access framework for technical, commercial and financial information.

02 — Strategic Discussion

Alignment of objectives and partnership structures.

03 — Facility Visit

Direct capability demonstration and ecosystem presentation.

04 — Commercial Scoping

Program definition and cooperation mapping.

05 — Due Diligence

Structured access to documentation, licenses and financial information.

A CLEAR PATHWAY FROM INITIAL ENGAGEMENT TO OPERATIONAL COOPERATION.



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GIA Defense

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